1	STATE OF NEW HAMPSHIRE
2	PUBLIC UTILITIES COMMISSION
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4	October 31, 2017 - 11:03 a.m. Concord, New Hampshire 20 NOV 17 8:1:35
5	Concord, New Hampshire 20 NOV 17 845333
6	
7	RE: DW 17-118 HAMPSTEAD AREA WATER COMPANY, INC.:
8	Request for Change in Rates. (Prehearing conference)
9	
10	PRESENT: Chairman Martin P. Honigberg, Presiding Commissioner Kathryn M. Bailey
11	Commissioner Michael S. Giaimo
12	Sandy Deno, Clerk
13	
14	APPEARANCES: Reptg. Hampstead Area Water Company:
15	Robert C. Levine, Esq.
16	Reptg. PUC Staff: John Clifford, Esq.
17	Mark Naylor, Director/Gas & Water Div. Robyn Descoteau, Gas & Water Division
18	
19	
20	
21	
22	
23	Court Reporter: Steven E. Patnaude, LCR No. 52
24	. * 194





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PROCEEDING

CHAIRMAN HONIGBERG: Good morning,
everyone. We're here in Docket DW 17-118,
which is Hampstead Area Water Company's
Petition to change its rates. It filed the
proposed tariffs, we suspended those tariffs
for investigation. We're here this morning for
a prehearing conference.

And before we do anything else, let's take appearances.

MR. LEVINE: Good morning,

Commissioners. Attorney Robert Levine, here

for the Company, Hampstead Area Water Company,

Inc. With me at counsel's table is our

Controller, John Sullivan; our consultant,

Steve St. Cyr; the President of the Company,

Harold Morse; and the Vice President of the

Company, Christine Lewis Morse.

MR. CLIFFORD: There's a gentleman that's sitting behind the counsel table for Hampstead Area Water. And I don't know if the Commission would like to hear from him first, or I'll just announce myself?

CHAIRMAN HONIGBERG: Why don't you

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1
         enter your appearance.
                   MR. CLIFFORD: I'll enter my
 2
 3
         appearance as Mr. John Clifford, on behalf of
         Commission Staff. At counsel's table is Mark
 4
 5
         Naylor, the Director of the Commission's Gas &
 6
         Water Division; and Robyn Descoteau, Utility
 7
         Analyst.
 8
                   CHAIRMAN HONIGBERG: And, sir, you
 9
         are?
10
                   MR. PETRAKIS: Yes. Good morning.
11
         My name is Byron Petrakis, from Kingston, New
12
         Hampshire. I represent a group of 49 unit
13
         owners of the Lamplighter Estates Condo
14
         Association, in Kingston.
15
                   Thank you.
16
                   CHAIRMAN HONIGBERG: Mr. Petralis --
17
                   MR. PETRAKIS: Petrakis.
18
                   CHAIRMAN HONIGBERG: -- Petrakis,
19
         sorry, have you filed anything along the lines
20
         of an intervention or anything?
21
                   MR. PETRAKIS: No, I have not.
22
         simply forwarded signed petitions to be entered
23
         as comments on the proposed rate hike -- rate
24
         hike increase. We have not filed for a formal
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1	intervention.
2	CHAIRMAN HONIGBERG: Have you
3	submitted those comments to the Commission?
4	MR. PETRAKIS: Yes, I have. They
5	were received by mail, I checked with the Clerk
6	yesterday.
7	I have also brought copies, in case
8	you need them.
9	CHAIRMAN HONIGBERG: I am informed
10	that we have them, although they haven't made
11	their way through to our in-boxes, I think.
12	Just so we understand your desire
13	here. Do you wish to participate in this
14	matter and be part of the case? Or do you just
15	want to monitor what's going on and submit
16	comments?
17	MR. PETRAKIS: I would like to
18	participate to the extent of my ability to do
19	so, as a citizen. I'm not a lawyer. I'm not
20	experienced in these matters. I'm simply a
21	spokesman. As I jokingly mentioned to another
22	gentleman in the room, I'm a retiree with too
23	much time on my hands.
24	But I am a concerned customer and

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1
         consumer. And I speak to the issue of
 2
         fairness, with respect to the fact that my
 3
         neighbors and I are all on a fixed income.
         the cost of living allowance for 2016 was zero
 4
 5
         for Social Security. The cost of living
 6
         allowance for 2017 was 0.3. And, for 2018,
 7
         it's going to be 2.0. And I'll just mention
 8
         that that's what we're dealing with. We're on
         fixed incomes, and we don't have a lot to look
 9
10
         forward to.
11
                   CHAIRMAN HONIGBERG: Okay.
12
                   MR. PETRAKIS:
                                   Thank you.
13
                   CHAIRMAN HONIGBERG: Well, it's
14
         important that we understand your position and
15
         how you want to be involved in this matter.
16
                   Have you contacted the Office of the
17
         Consumer Advocate?
18
                   MR. PETRAKIS: I spoke by phone to a
19
         representative, who urged me to send petitions,
20
         which I did. And that's the extent of it.
21
                   CHAIRMAN HONIGBERG: Okay. I quess I
22
         would encourage you to stay for the technical
23
         session.
24
                   MR. PETRAKIS:
                                   Okay.
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1	CHAIRMAN HONIGBERG: And speak with
2	the Company's representatives, with Staff,
3	about how you can participate to the best of
4	your ability. Staff is used to working with
5	people like yourself. The Office of the
6	Consumer Advocate also represents the interests
7	of residential ratepayers in matters like this.
8	So, it's also possible for you to reach out to
9	them.
10	So, I think I'll leave it at that for
11	now.
12	MR. PETRAKIS: Thank you very much.
13	CHAIRMAN HONIGBERG: I'm not aware of
14	any intervention petitions. Is that correct,
15	Mr. Clifford?
16	MR. CLIFFORD: That's correct. I did
17	check the docketbook this morning, and checked
18	with the Clerk's Office, and they haven't
19	received anything as of the time of this
20	hearing.
21	CHAIRMAN HONIGBERG: All right. Are
22	there any preliminary matters we need to deal
23	with before hearing the parties' positions?
24	MR. CLIFFORD: No. I think you've

1 already dealt with the filing by Mr. Petrakis. And we have nothing further to add at this 2 3 time. 4 CHAIRMAN HONIGBERG: Okay. So, 5 Mr. Levine. 6 MR. LEVINE: Thank you, 7 Commissioners. For the record, Hampstead Area Water 8 9 Company is a relatively small water company 10 that provides water to approximately 3,600 11 customers. It is presently franchised in most 12 areas of Hampstead and Atkinson, and we have 13 franchised satellite systems throughout Rocky 14 County. We have been granted a systemwide 15 consolidated rate. 16 It's been approximately five years 17 since our last rate case, which was a 2012 18 docket. Since that time, we have expended in 19 our franchise area, made significant capital 20 improvements, including the acquisition of 21 satellite systems. We've refinanced debt, 22 added additional paid-in capital, and increased 23 revenue and expenses. 24 The Company's permanent rate filing

increases revenue by \$223,672, so that the Company can earn a proposed rate of return of 6.42 percent, which includes an 11.6 return on equity. And this is done in its proposed rate year -- proposed year-end rate balance base of 5,225,351.

The Company is also proposing a step increase of \$64,638 for the 2017 acquisition of the Wells Village system, as well as the 2017 additions to plant for wells, pumps, mains, services and meters.

Overall, the Company is proposing to increase revenues by the total sum of 228,310, which represents a 17.16 permanent increase.

Since the Commission has suspended rates -- the proposed permanent rates, the Company is proposing temporary rates. The proposed temporary rates would result in an increase in revenue of 131,780, or a 7.36 percentage, allowing the Company to earn a proposed rate of 5.44 percent, which includes a 9.6 return on equity. And this is on a proposed rate base of 5,110,495. I am grateful to our consultant, Steve St. Cyr, for providing

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1 us with these numbers.

The Company is looking forward to working with Staff of the PUC. It anticipates to be able to resolve any issues that may arise in the proceedings. It expects the Company and Staff to be able to reach a settlement agreement that will be filed with the Commission for your approval.

Thank you.

CHAIRMAN HONIGBERG: Thank you,
Mr. Levine. Mr. Clifford.

MR. CLIFFORD: Yes. Thank you. The Staff takes no position at this time, but wishes to further explore the impact of this proposed increase of nearly 18 percent, and as well as the usefulness of the plant additions and the capital structure and proposed rate of return.

We do realize it's been five years, approximately five years since the Company has come forward with a request for a rate increase. So, we'll be working diligently with the Company in a technical session. We hope to come up with a procedural schedule that would

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satisfy all parties. And look forward to also
 1
         working with Mr. Petrakis and, you know,
 2
 3
         assisting him in involvement in this docket.
                   CHAIRMAN HONIGBERG: Mr. Clifford or
 4
 5
         Mr. Levine, any sense of how long you
 6
         anticipate this matter taking to get to a
 7
         hearing on the merits? Is this the kind of
         thing that will take, you know, 60 days, 90
 8
         days, 180 days? What do we think?
9
10
                   MR. LEVINE: I would expect six
11
         months, Mr. Commissioner.
12
                   CHAIRMAN HONIGBERG: That consistent
13
         with your expectations?
14
                   MR. CLIFFORD: That's consistent with
15
         our expectations at this time, yes.
16
                   CHAIRMAN HONIGBERG: All right. So,
17
         if there's knowing else we can do for you,
18
         we'll leave you to your technical session.
19
                   Mr. Petrakis, you've stated your
20
         position in the comments.
21
                   MR. PETRAKIS: Yes.
22
                   CHAIRMAN HONIGBERG: And then you
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         also stated them orally as well. So, as I
24
         said, I encourage you to stay for the technical
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session and engage with the Company and Staff.
 1
                    So, with that, we will adjourn.
 2
 3
          Thank you.
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                    MR. LEVINE: Thank you.
                          (Whereupon the prehearing
 5
                          conference was adjourned at
 6
 7
                          11:13 a.m., and a technical
                          session was held thereafter.)
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